

# INTERNATIONAL 2024 HARDWARE FAIR Inclia 2024

6-8 December 2024 | Pragati Maidan, New Delhi

# **POST SHOW REPORT 2024**



The International Hardware Fair India, held from December 6-8, 2024, at Pragati Maidan, New Delhi, marked a significant milestone in India's hardware, tools, and DIY sectors. Building on the success of its inaugural edition, this event brought together industry leaders, innovators, and global brands to showcase advancements, network, and forge critical business relationships. The fair became the ultimate destination for discovering emerging trends, knowledge-rich interactions, live demos and unlock growth opportunities in the hardware sector.

# Unveiling The Powerful Figures Driving Innovation In The Hardware Industry

11,000 sqm Exhibition Space 8,000+
Trade Visitors

160+ Eminent Exhibitors

45+ Countries Presence 4,220+
Product
Displays

305+
Reverse
Buyer-Seller
Meetings



**Dr. Ajay Sahai,**Director General and CEO,
Federation of Indian Export
Organizations (FIEO)

66

India targets \$2 trillion exports by 2030, up from \$778 billion with an 8% CAGR. Aiming for 14% growth, sectors like machinery, tools, and electronics lead global trends. Strategic initiatives like the PLI Scheme, R&D focus, and 'China Plus One' policies, along with FTAs, are driving this momentum. Events like the International Hardware Fair India 2024 showcases India's manufacturing strength and global potential, positioning us as a leading export hub.

# Visitor Dynamics Assembled: A Comprehensive Overview

8,000+ Trade Visitors from 49 Countries

# **TOP 10 COUNTRIES**



Nepal



China



**United States** 



**UAE** 



Brazil



Germany



**Taiwan** 



Azerbaijan



**Tanzania** 



Turkey

96% **VISITORS** consider IHF as a leading

hardware industry event

87% VISITORS will recommend IHF India to their business colleagues

**79%** VISITORS again in 2025

# Our Visitor Universe Comprised Of



Hardware Trade



**DIY Industries** 



**Tools Specialist Trade** 



E-Commerce



Engineering **Industries** 



Renewable **Energy Sector** 



Construction Industries



Garden Centres



Casting and Forging Industries

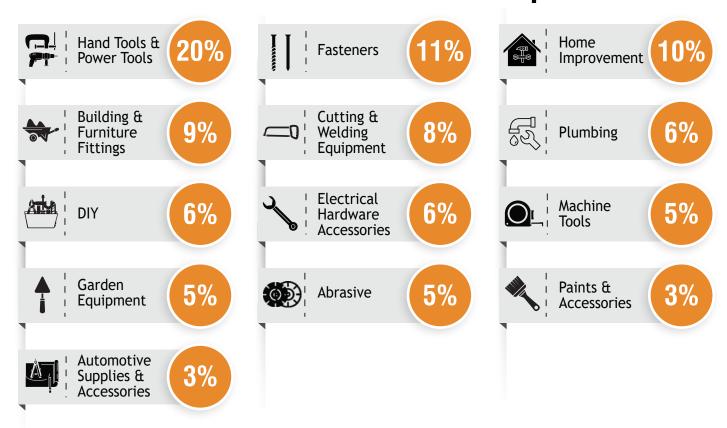


Railway/ Automotive Sector / E-Vehicle

# 84% VISITORS

# were satisfied with the quality of exhibits at the event

# From Tools to Trends: What Visitors Sourced at the Expo



# **Top Visiting Brands**























# Showcasing Brilliance: Exhibitor Success Stories!

# Top Exhibiting Brands







































85% EXHIBITORS

were satisfied with the quality of visitors

**72%** EXHIBITORS

will recommend IHF India to their business colleagues

69% EXHIBITORS

will participate at IHF India again in 2025



### **Zubair Chopra**

Head of Marketing & Global Lead Development, Gardex

### From the Experts: Voices of the Hardware Community



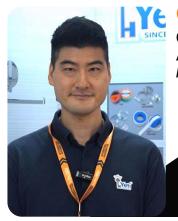
As a manufacturer of hand tools, I am pleased to see the remarkable growth of this second edition compared to the first. IHF India is a fantastic

platform for one-on-one interactions with buyers from regions such as the USA, Africa, and Europe. The event has witnessed excellent footfall and continues to be an ideal playground for the hardware industry in India. IHF remains a strong supporter of our endeavors, and we look forward to future editions.

### Taiwan Pavilion:

## Precision and Innovation in Every Tool

The Taiwan Pavilion at IHF India 2024 showcased cutting-edge innovation and unmatched precision, featuring industry-leading exhibitors redefining global hardware standards.



George Chang
General Manager,
Aniki Hardware
Manufacturing

experience in the hardware industry, we have grown into a leading OEM. Participating in IHF India has been highly insightful, providing critical market information and increasing our brand visibility in the Indian market. This expo is a remarkable initiative, and I highly recommend it. We firmly believe that India is poised to become a significant market for the hardware industry.

With over 60 years of

### **Exhibitors of the Taiwan Pavilion**

















# **Diverse Range of Exhibitor Profiles**



Hand Tools



DIY



Home Improvement



Building Material Hardware



Building & Furniture Fittings

7%

Automotive supplies & accessories



Machine Tools



Garden Equipment

4%

Fasteners

4%

Power Tools



Plumbing



Abrasive



Electrical Hardware Accessories



Industry Services



Workshop & Fixing Technology



Cutting and Welding Equipment



Paints & Accessories

# Reverse Buyer-Seller Meet:

# Welding Connections in The Hardware Industry



The Reverse Buyer-Seller Meet (RBSM) at International Hardware Fair India 2024 organized in association with Federation of Import Export Organization (FIEO), hosted around 30 international buyers daily. Over the 3 days it provided a focused platform for Indian exhibitors to connect with global buyers, fostering partnerships and boosting trade opportunities.





















# Worldwide Praise: International Buyers Share Their IHF 2024 Journey

As a business dealing in real estate hardware and gardening tools, I am deeply grateful to IHF India for inviting me to this outstanding exhibition. It has been a wonderful experience, providing an opportunity to meet various suppliers, sellers, and manufacturers showcasing an impressive range of products. The event is truly remarkable!

Irene Hellen Michael Machaku, HEGM limited, Tanzania

### Innovation at Its Finest:

# Celebrating Hardware Breakthroughs

The Innovative Product Zone at International Hardware Fair India 2024 showcased nine pioneering products from top exhibitors, with three winning awards for their exceptional innovation. This zone celebrated creativity and progress, reinforcing the expo's role as a catalyst for advancements in the hardware industry. Three standout innovations were honored with prestigious awards!



#### Winner



We specialize in hand tools, offering a range of over 7,000 products and serving more than 10 million customers worldwide. Innovation is the cornerstone of our company's philosophy, and we take pride in being the first factory in India to introduce insulated tools-an essential innovation for the EV industry. We are truly honored to have received the Winner's Award at IHF India's Innovative Product Zone. This recognition means a lot to us, and we are extremely pleased with our experience at IHF India.



#### 1st Runner Up



We are participating for the second time in IHF India, and it has been an excellent experience. The expo is exceptionally well-organized, and we truly appreciate the efforts of the organizers. We are honored to receive this recognition and are delighted to have been awarded. Thank you for this wonderful opportunity!



#### 2nd Runner Up



This is our first time exhibiting at the IHF India Trade Fair, and it has been a fantastic opportunity for us. We were able to network with quality buyers, and the expo was exceptionally well-organized. We are truly grateful for receiving this award and look forward to future participation.







### Other Eminent Participants at Innovative Product Zone

















# Marketing & PR Overview





Website Visitors: 16,000



Online Media Coverage:



Outdoor Hoarding:

**पायनियर** 

पंजाब केसरी

In-City **Promotional** Campaigns:



वरि 🏟 अर्जुन

दैनिक जागरण

Offline

बिज़नेस स्टैंडर्ड

Coverage:

# Forging Alliances: Partners & Trade **Associations Powering The Hardware Industry**

**Gold Partner** 



Silver Partners





In Association With



**Approved By** 



**Supporting Associations** 





















**Trade Media Partners** 

















# INTERNATIONAL 2024 HARDWARE FAIR In a 2024







































# INTERNATIONAL 2025 HARDWARE FAIR Inclia 2025

11,12,13 Dec 2025 | Pragati Maidan, New Delhi

Bringing The
Hardware
Community
Together To
Trade & Innovate





Sales & Sponsorship

#### Shailendra Malik

M. +91 98739 49319

E. s.malik@koelnmesse-india.com

Marketing & Alliances

#### Priya Datar

M. +91 98670 04675

E. priya.datar@koelnmesse-india.com

www.hardwarefair-india.com